



## RentalPoint Revenue Report

### Table of Contents

1. What is the Revenue Report? .....	1
2. Can I use the Revenue Report to display historical data? .....	1
3. Can I use the Revenue Report to predict upcoming revenue? .....	1
4. How do I use the Revenue Report? .....	2
5. What data do some of the columns represent? .....	3
Booking Total Column .....	3
Amount Paid Column .....	3
Invoice Total Column .....	3

### 1. What is the Revenue Report?

The Revenue report displays the amount of revenue generated from bookings or invoices within the specified scope that you select. The scope is a combination of many different options such as dates, customer, salesperson, location, division, showname etc.

### 2. Can I use the Revenue Report to display historical data?

Yes. You can adjust the date scope to view dates in the past.

### 3. Can I use the Revenue Report to predict upcoming revenue?

Yes. You can use the date scope to view future bookings and use the additional status options to include Quote and Uninvoiced bookings.



## RentalPoint Revenue Report

### 4. How do I use the Revenue Report?

The revenue report is designed to work like a wizard. When the report first launches you will be on the first page of the wizard. Click **Next** or **Back** to page through the different options that are available to you. Once you reach the end of the report, click **OK** to print it.

All options in the report are saved for the next time you launch the report. You can clear these settings at any time using **Reset Scope**.

RP Revenue Report

Customer

☐ All

☒ Customer FRESHCO

Salesperson

☐ All

☒ Salesperson ZA

Show

☒ All

☐ Show

Source/Campaign

☒ All

☐ Source/Campaign

Industry Type

☒ All

☐ Industry Type

Event Type

☐ All

☒ Event Type

Location Scope

☐ All

☒ Location 0 - Main

Division

1 - Central

[What is this?](#)

Reset Scope < Back Next > OK Cancel



The Revenue Report was redesigned in v11.



## RentalPoint Revenue Report

### 5. What data do some of the columns represent?

In general most of the columns are straightforward. However clients are sometimes unsure of the data that's contained in some columns.

#### Booking Total Column

Reports a total of all booking activity in a specified time period. Bookings with payments in different months will still display.

#### Amount Paid Column

Shows total of all payments in a specified time period.

#### Invoice Total Column

Shows a list of invoices during a specific period.

Customer	Salesperson	Booking	Cut Date	In Date	Status	Booking Total	Amount Paid	Invoice Date	Invoice Total
Acknel Corporation	AB				Conf	0.00	15.00		0.00
Acknel Corporation	AB	ACKNEL00004	05/11/09	05/21/09	Conf	113,888.05	0.00	02/03/09	48,943.57
Acknel Corporation	AB	ACKNEL00002	04/23/10	04/24/10	Conf	124,071.18	0.00	06/24/10	124,071.18
Total For : ACKNEL						237,959.23	15.00		173,014.75
Exprovision	FH	BRCA700000001	04/20/10	04/21/10	Conf	5,653.32	0.00	06/25/10	5,653.32
Filmpoint Communication	ST				Conf	0.00	167.20		1,911.94
Total For : BUEN5029						5,653.32	167.20		7,565.26
Burned Lights Inc	AB				Conf	0.00	0.00		2,178.07
Burned Lights Inc	AB	BURBUR00001	04/19/10	04/19/10	Conf	20,666.64	0.00		0.00
Burned Lights Inc	AB	BURBUR00002	05/17/10	05/27/10	Conf	141,890.47	0.00		0.00
Total For : BURBUR						162,547.11	0.00		2,178.07
Car Rentals and Sales	AB	CAR00001	03/04/09	03/04/09	Conf	84,905.00	0.00		0.00
Total For : CAR						84,905.00	0.00		0.00