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## 1. What is Hotel Master Billing?

Convention centers and five star hotels often have an in-house AV Company that provides equipment to clients (i.e. projectors, speakers, microphones, lighting, whiteboards, TVs etc.). In addition to providing equipment, the AV Company may also provide services such as a technician to setup, test and configure the equipment, then pack it away when the event is finished. The hotel and the AV Company agree on a contract to allocate the revenue that's received from the client. These contracts are collectively referred to as Hotel Master Billing. Other terms used are; Master Billing, MB or HMB.

## 2. How do I activate it?

Hotel Master Billing (HMB) is available in the Pro and Enterprise versions. HMB is activated via Pricing Parameter #18.

## 3. What billing scenarios are available?

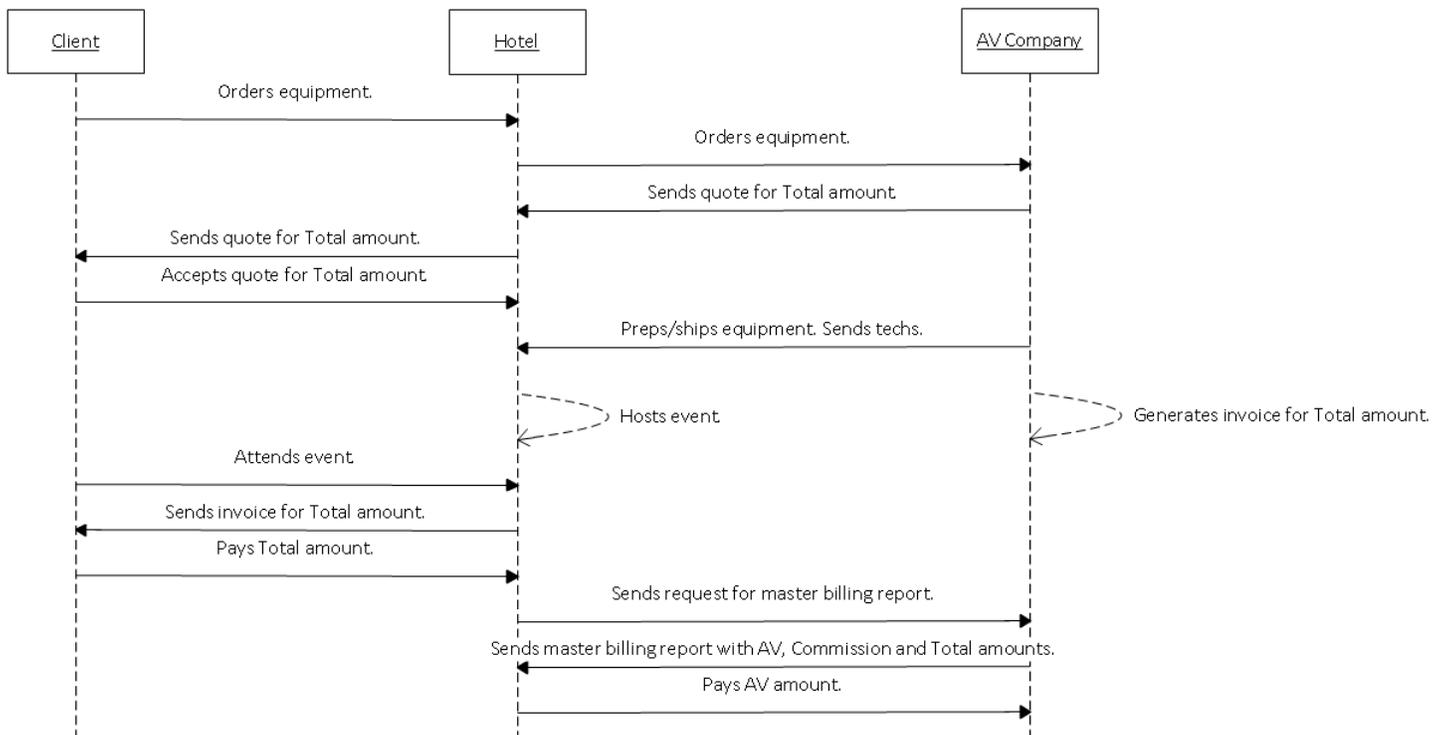
RentalPoint supports four different billing scenarios for in-house AV companies. The most popular scenario is **Master Billing**.

 The diagrams included in the scenarios are examples of key events and interactions and are designed to be read in a top-down direction. Actual events may differ slightly from company to company.

### 3.1 Master Billing

In this scenario:

- The client contacts the hotel and orders equipment and services.
- The hotel contacts the AV Company and provides the details of the order.
- The AV Company quotes the event and sends it to the hotel.
- The hotel adds the AV equipment and services to the Master Bill for the client.



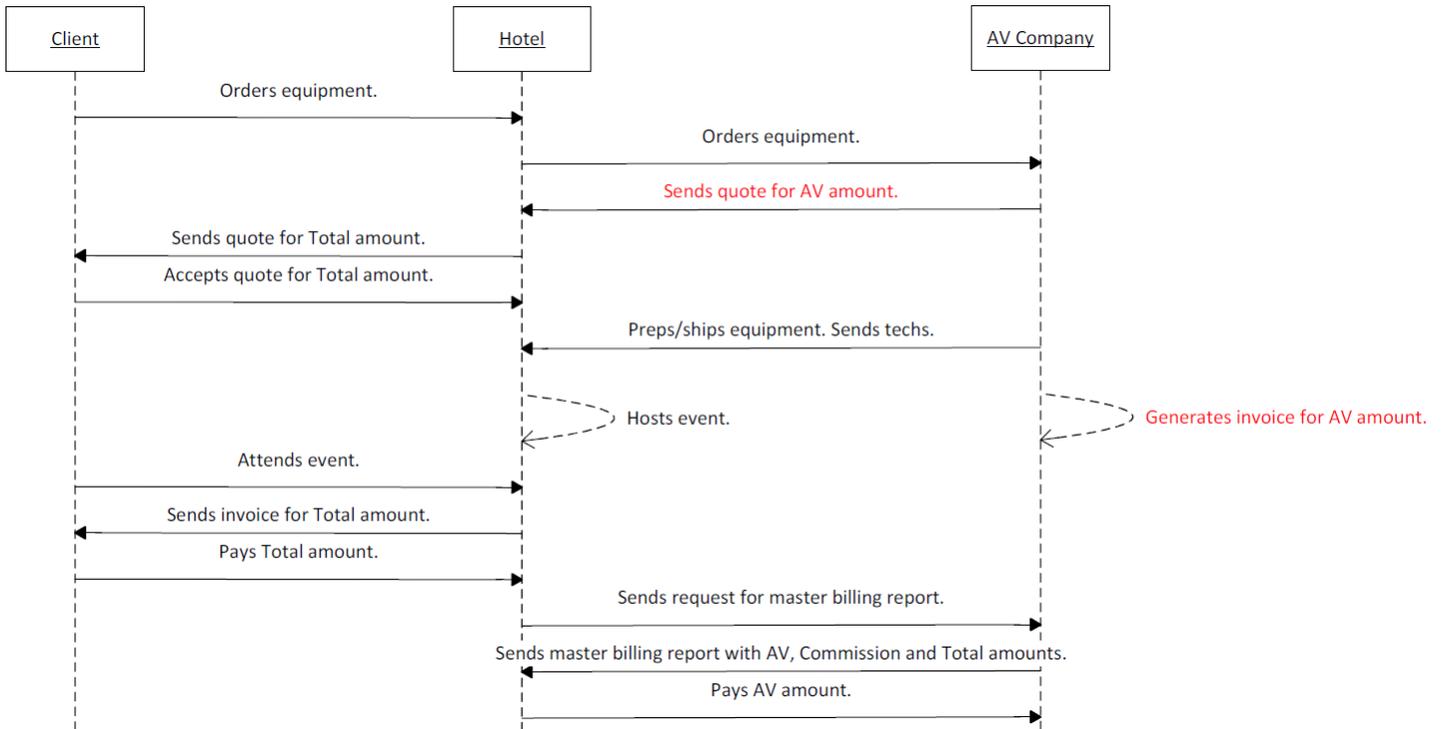


## Hotel Master Billing

### 3.2 Venue Billing (aka. Alternative Billing, Commission as a Discount)

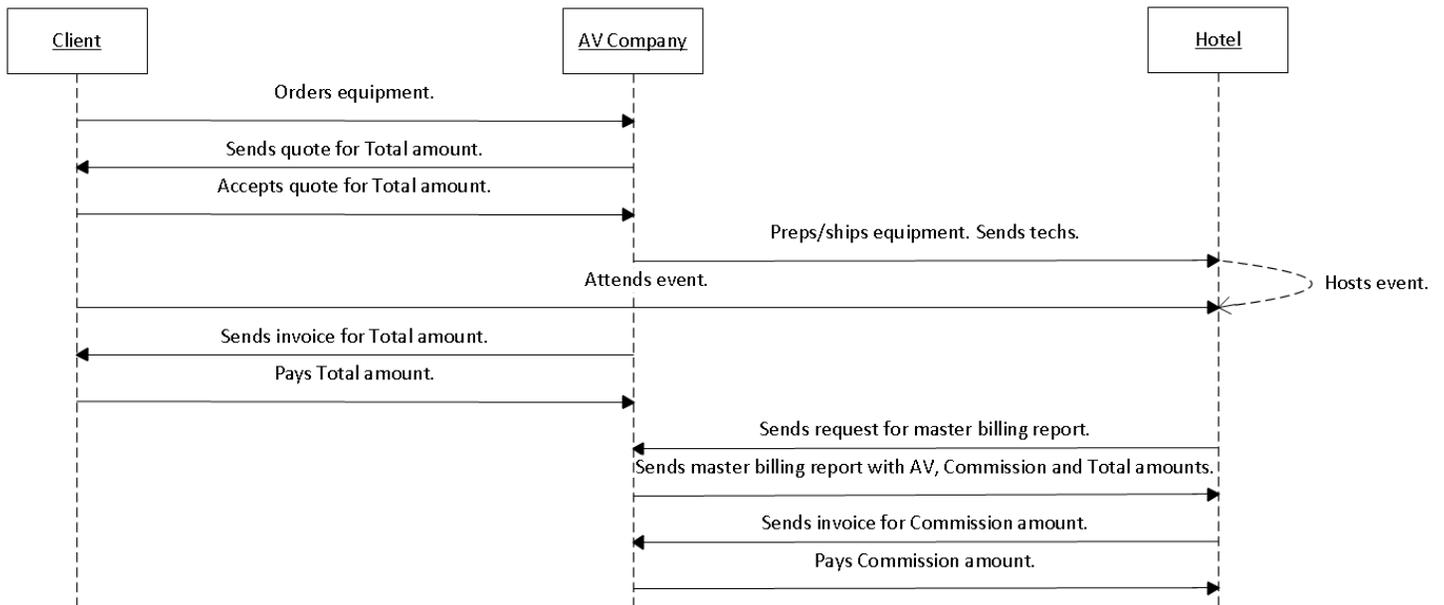
The Venue Billing scenario is:

- Essentially the same as the Master Billing scenario.
- The only difference is that the AV Company removes the hotel commission before sending the invoice to the hotel.
- The commission is deducted from the invoice price as a discount.
- At the end of the month a Master Billing report shows the amount payable to the AV Company.



### 3.3 Direct Billing

- In some hotels the client contacts the AV Company directly and orders equipment and services.
- The AV Company invoices the client.
- Then at the end of the month, the AV Company pays a commission to the hotel based on the value of the client invoice.



### 3.4 Sales and Promotion (S&P)

- Sales and Promotion scenario is when the hotel orders equipment and services from the AV Company at a heavily discounted rate.
- There is no commission involved.
- Discounts can be offered via a special price set, a booking discount or line item discounts; allowing for flexible pricing options to meet a range of needs.
- The amount of S&P billed to the hotel is reflected on the Master Billing report.



## 4. How do I configure Hotel Master Billing?

### 4.1 Pre-requisites

Before jumping into HMB, please ensure that following items are configured first (it's much easier if you have everything ready to go before starting HMB).

- Locations** Locations are one of the core elements of HMB. Ensure all your locations are entered via **Setup -> Locations**.
- Inventory** Products are another core element of HMB. Ensure your product inventory is configured before starting. Although you can enter inventory at a later date, it's much easier to get HMB up and running when you have inventory entered.
- Taxes** Tax defaults can be configured for each MB entity. The tax setup window is found in **Setup -> Tax Authorities**.
- Price Sets** Hotel commission works with Price Sets. A price set enables you to include commissions into the invoice price when billing the hotel and/or the client. Additional information on configuring price sets can be found at the link below;  
<http://rentp.com/KnowledgebasePDFs/Setup%20Price%20Factor%20Tables%20and%20Price%20Sets.pdf>

### 4.2 Enable HMB Parameter

Go to Setup – Parameters – Pricing #18 'Configure Master Billing Settings' and set the drop down to Yes.

### 4.3 Enter Product Types

Product Types allow you to charge different commission rates on different products. You can also configure different commission rates depending on if the products are AV Owned or Hotel Owned; see section 4.7 for more detail. You can access the Setup Master Billing Product Types window via Pricing Parameter #18 or via the Setup – Master Billing window.

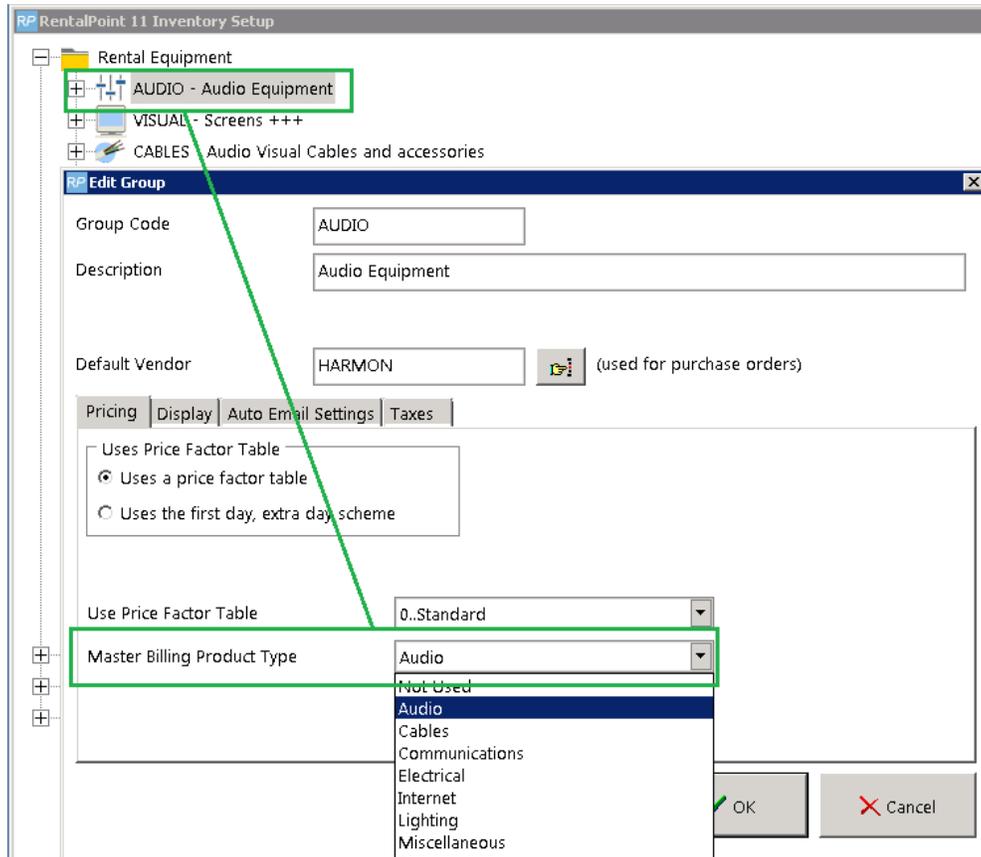
Enabled	Name	Notes	Commission Hotel	Commission AV	Service Charge
<input checked="" type="checkbox"/>	Audio	Audio Equipment	90	80	0
<input checked="" type="checkbox"/>	Cables	Audio Visual Cables and Accessories	75	70	0
<input checked="" type="checkbox"/>	Communications	Communication Equipment	70	90	0
<input checked="" type="checkbox"/>	Electrical	Electrical	70	90	0
<input checked="" type="checkbox"/>	Internet	Internet Service	70	95	0
<input checked="" type="checkbox"/>	Lighting	Lighting Equipment	70	70	0
<input checked="" type="checkbox"/>	Miscellaneous	Miscellaneous	50	80	0
<input checked="" type="checkbox"/>	Rigging	Rigging & Trusses	85	70	0
<input checked="" type="checkbox"/>	Staging	Staging	85	70	0
<input checked="" type="checkbox"/>	Visual	Visual - Screens	80	65	0

Save Cancel

## 4.4 Apply Product Types to Groups

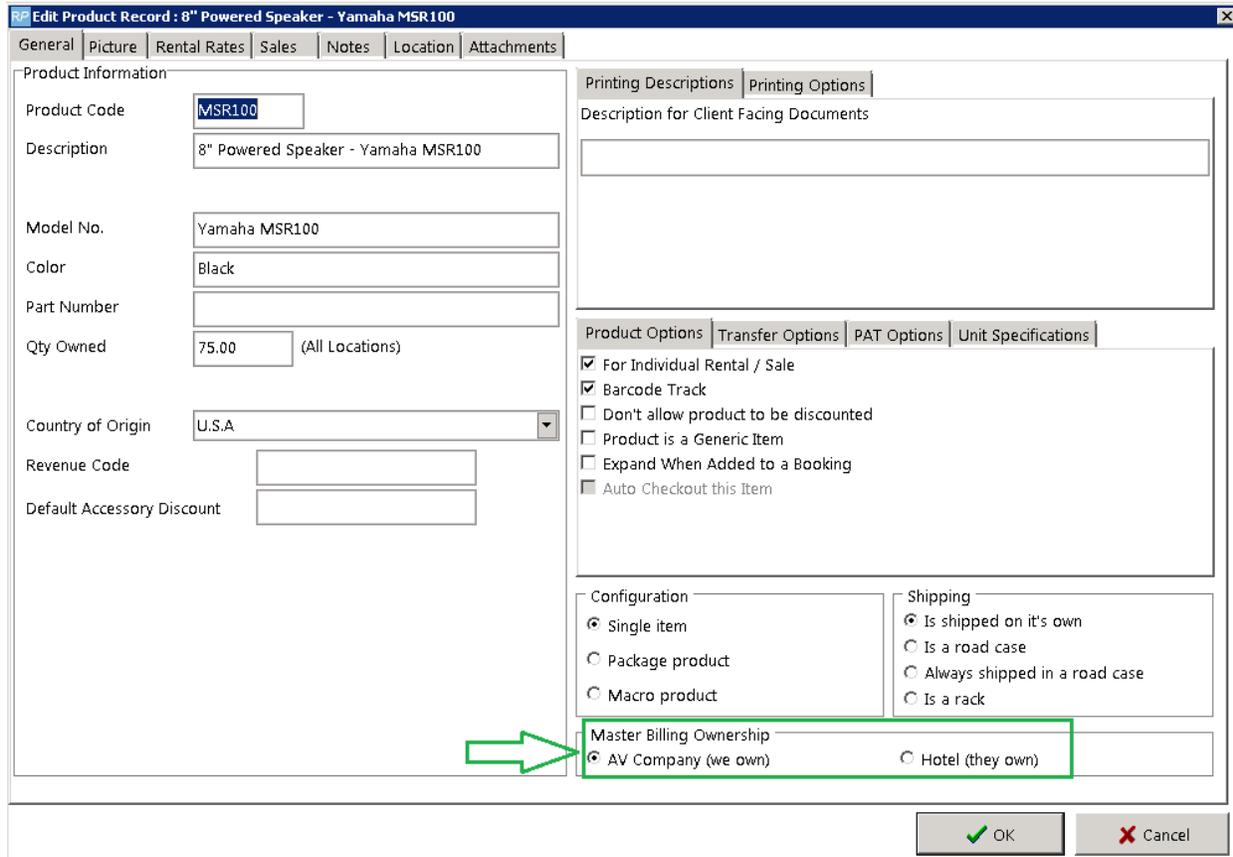
Now that you've configured your product types and commissions, you can apply those product types to your inventory. Launch F10 and open the group properties. Set the Master Billing Product Type accordingly.

If the Master Billing Product Type is set to **Not Used** then the commission rates are pulled from the default commission rates in step 4.7.



## 4.5 Product Ownership

Next, you'll need to configure your products to be either AV Owned (you own them), or Hotel Owned (the hotel owns them). The ownership of the product affects the commission calculations.



The screenshot shows the 'Edit Product Record' window for '8" Powered Speaker - Yamaha MSR100'. The window has several tabs: General, Picture, Rental Rates, Sales, Notes, Location, and Attachments. The 'General' tab is active. On the left, under 'Product Information', there are fields for Product Code (MSR100), Description (8" Powered Speaker - Yamaha MSR100), Model No. (Yamaha MSR100), Color (Black), Part Number, Qty Owned (75.00 (All Locations)), Country of Origin (U.S.A), Revenue Code, and Default Accessory Discount. On the right, there are sections for 'Printing Descriptions' and 'Printing Options', a 'Description for Client Facing Documents' text area, and a 'Product Options' section with checkboxes for 'For Individual Rental / Sale', 'Barcode Track', 'Don't allow product to be discounted', 'Product is a Generic Item', 'Expand When Added to a Booking', and 'Auto Checkout this Item'. Below this are 'Configuration' and 'Shipping' sections with radio buttons. The 'Master Billing Ownership' section at the bottom has two radio buttons: 'AV Company (we own)' (which is selected and highlighted with a green box and a green arrow) and 'Hotel (they own)'. At the bottom right are 'OK' and 'Cancel' buttons.



## Hotel Master Billing

### 4.6 Hotel Master Billing Entities

Now go into Setup – Master Billing; this is where you’ll configure your hotel master billing entities. The entities represent the different locations, hotels or venues with which you do business. You can use the checkbox in the Enabled column to enable or disable an entity. This will exclude the entity from master billing options and from the master billing report.

Enabled	Location	Name	Notes
<input checked="" type="checkbox"/>	6 - Toronto Ritz Carlton	Toronto Ritz Carlton	
<input checked="" type="checkbox"/>	7 - Toronto Hilton	Toronto Hilton	
<input checked="" type="checkbox"/>	8 - Toronto CN	CN Tower	
<input checked="" type="checkbox"/>	9 - Toronto 4 Seasons	Toronto Four Seasons	
<input checked="" type="checkbox"/>	10 - NY Courtyard Newark Downtown	Newark Courtyard	
<input checked="" type="checkbox"/>	11 - NY Hilton Hotel	NY Hilton	
<input checked="" type="checkbox"/>	12 - FL Center Marriott Orlando World	Orlando Marriot	
<input checked="" type="checkbox"/>	13 - TX Hilton Austin	Austin Hilton	
<input checked="" type="checkbox"/>	14 - London Hilton York Hotel	London Hilton	

Add New   Setup Commissions   Setup Product Types   Save   Cancel



## Hotel Master Billing

### 4.7 Entity Commissions and Defaults

Within the Setup Master Billing Entities window, highlight an entity and click Setup Commissions. In this window the commission percentages can be configured for both hotel owned and AV owned equipment. In the example below, if the AV Company rents equipment that the hotel owns (**Rental Hotel**), the hotel gets 60%, the AV Company gets 40%. If the AV Company rents their own equipment (**Rental AV**) then the hotel gets 10%, the AV Company gets 90%.

You can also use the Commissions window to configure defaults for:

**Taxes** This overrides all other default tax settings

**Price Set** Each entity may have different commission percentages; it's necessary to create a separate price set for each entity which includes the commission.

**Scenario** The default master billing scenario that a booking will use. This can be changed at anytime.

Entity	Commission %	Entity	Commission %
Rental Hotel	60	Surcharge	5
Rental AV	90	Insurance	2.5
Sales Hotel	75	On Sundry	50
Sales AV	25	Cross rental	5
Labor Hotel	90	Event Management	8
Labor AV	20		
Losses and Breakages Hotel	90		
Losses and Breakages AV	20		

Defaults			
Tax 1	GST - Ontario	Price Set	Toronto Ritz
Tax 2	Exempt	Scenario	Master Bill

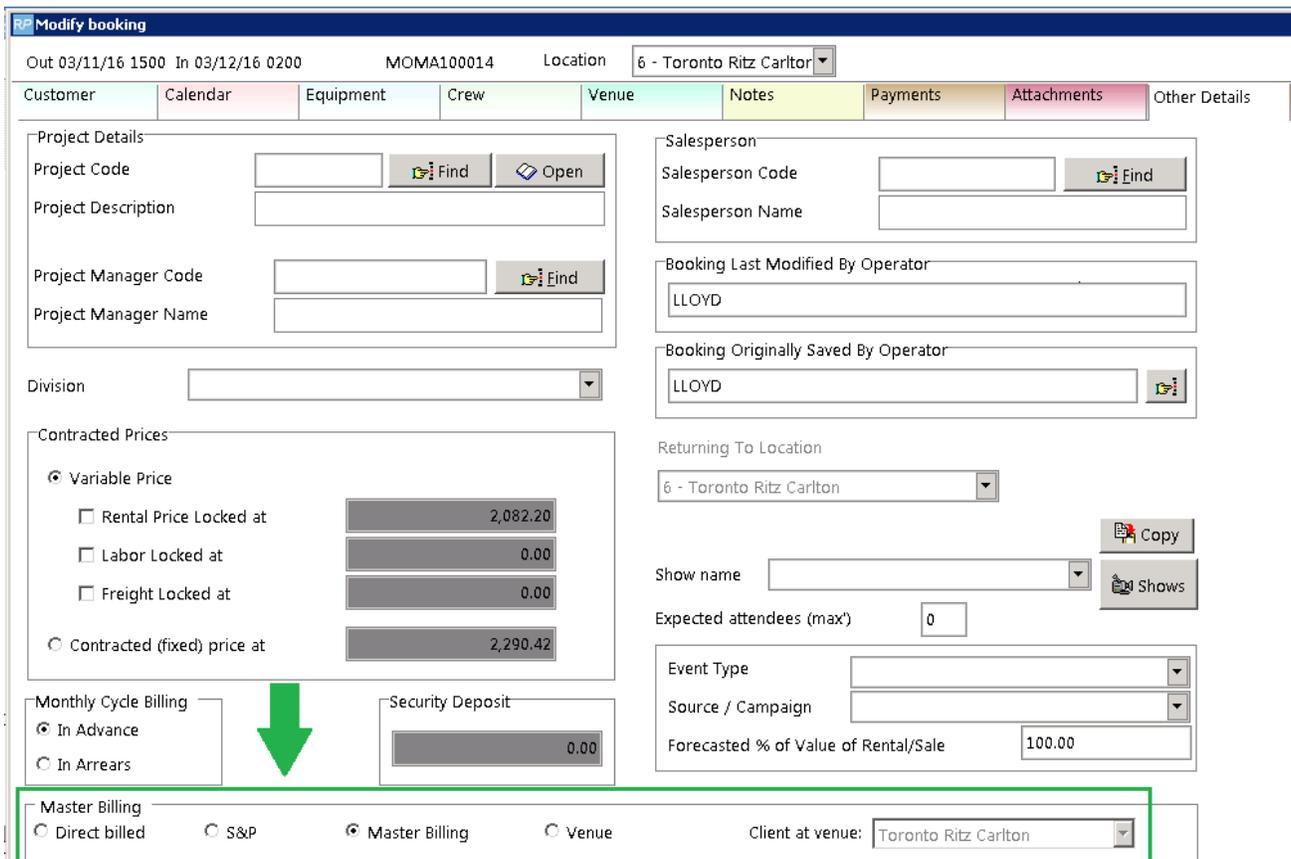
Save Cancel

## 5. How do I use Hotel Master Billing?

For hotel master billing to work each booking must contain rental equipment and services for 1 day and for 1 room. Multiple bookings must be created for multi room or multi day events. This is to easily facilitate moving of equipment from room to room during a multi day event. It also allows the reports to print sub totals by room and by day on the client facing quotation and invoice. The project option is designed to work with Hotel Master Billing; each booking for the event must be assigned to the same project.

### 5.1 In a Booking

When creating a booking for a particular location (aka. venue, entity), the Master Billing options are located in the Other Details tab.



**RF Modify booking**

Out 03/11/16 1500 In 03/12/16 0200 MOMA100014 Location 6 - Toronto Ritz Carlton

Customer | Calendar | Equipment | Crew | Venue | Notes | Payments | Attachments | Other Details

**Project Details**

Project Code: [ ] Find Open

Project Description: [ ]

Project Manager Code: [ ] Find

Project Manager Name: [ ]

Division: [ ]

**Contracted Prices**

Variable Price

Rental Price Locked at 2,082.20

Labor Locked at 0.00

Freight Locked at 0.00

Contracted (fixed) price at 2,290.42

**Monthly Cycle Billing**

In Advance 

In Arrears

**Security Deposit**

[ ] 0.00

**Master Billing**

Direct billed  S&P  Master Billing  Venue

Client at venue: Toronto Ritz Carlton

**Salesperson**

Salesperson Code: [ ] Find

Salesperson Name: [ ]

Booking Last Modified By Operator: LLOYD

Booking Originally Saved By Operator: LLOYD

Returning To Location: 6 - Toronto Ritz Carlton

Show name: [ ] Copy Shows

Expected attendees (max): 0

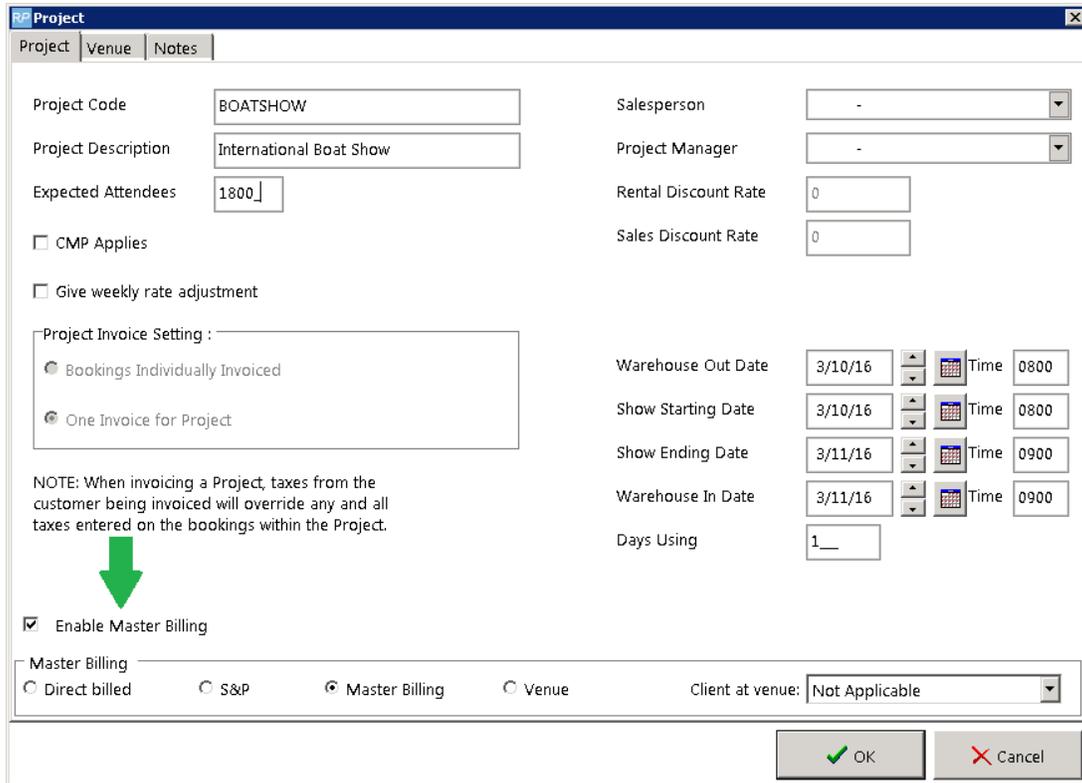
Event Type: [ ]

Source / Campaign: [ ]

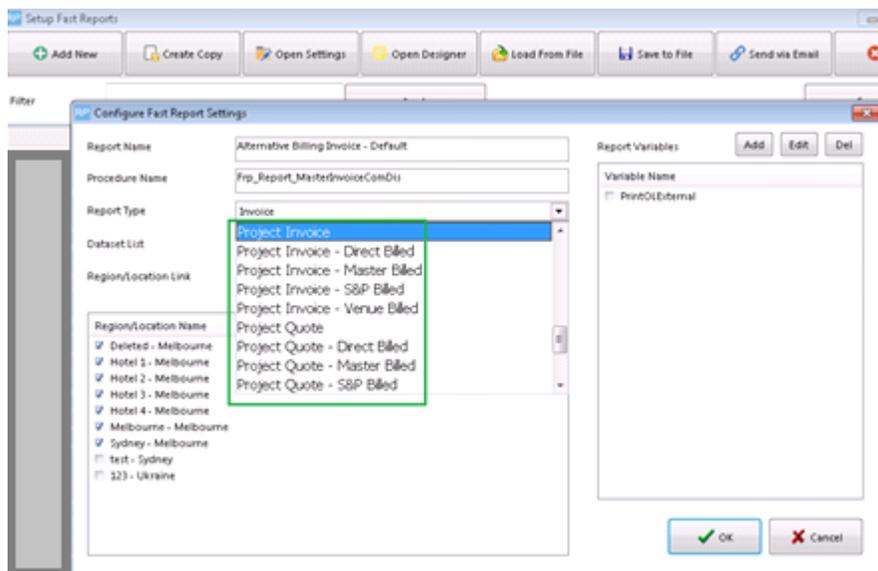
Forecasted % of Value of Rental/Sale: 100.00

## 5.2 In a Project

When activating Master Billing for a project, the project settings will override the booking settings.



 When printing a Fast Report Project, users can configure Fast Reports for each scenario. When printing the project document the, system will verify the Master Billing setting in the project properties, and display the list of associated templates.





## Hotel Master Billing

### 6. What does a Hotel Master Billing invoice look like?

You can invoice a master billed booking the same way as you would invoice a normal booking. Highlight the booking and go to Print – Fast Report – Invoice.

**Venue Billed** A default template is located in your Fast Report Templates directory -- **Alternative Billing Invoice - Default.frtpl**.

**Master Billed** These scenarios do not require any additional calculations for commissions; you can use any invoice template.  
**Direct Billed**  
**S&P**

Invoice designs vary widely however here's an example of the Venue scenario where the hotel commission is deducted from the invoice as a discount, shown in **red**.



1509 Walkerview Lane, Miltonville UK 90210-22  
 Ph: 905-693-9457  
 Web : ey\_products.com.uk, Facebook ey\_products

Invoice  
Number  
13140

**JOB:** AVBRIDG00005  
**STATUS:** Booked  
**CUSTOMER:** Audio Visual Bridges Data Systems Inc  
**JOBNAME:** Product A  
**Invoice Date:** 08/22/2014

Prepared For:	Dates:	Job Site:
Audio Visual Bridges Data Systems Inc Suite 101 Ubm Busin 203 New Haven Street Yorktown NSW 2000 Australia  Contact: Alicia Bridges Telephone: 1234 5678 Fax: 1234 9999	<b>Deliver:</b> 20/08/14 09:00 am <b>Set-Up By:</b> 20/08/14 09:00 am <b>Show Start:</b> 20/08/14 09:00 am <b>Show End:</b> 25/08/14 06:00 pm <b>Pick-Up:</b> 25/08/14 06:00 pm	<b>Venue:</b> Audio Visual Bridges Data Systems INC <b>Room:</b> <b>Address:</b> Suite 101, UBM Business Centre Yorktown NSW <b>Contact:</b> <b>Telephone:</b> (+61 2)0419 2366

Description	Total	Discount	Net Price
<b>Comms</b>	\$180.00	\$18.00	\$162.00
<b>Furniture</b>	\$205.50	\$51.38	\$154.12
<b>Lighting Equipment</b>	\$541.20	\$129.89	\$411.31
<b>Marquee</b>	\$9,600.00	\$1,440.00	\$8,160.00
<b>Roadcase, Racks &amp; Packers</b>	\$570.00	\$85.50	\$484.50
<b>Crew</b>			\$1,410.00
<b>Equipment total</b>			\$11,096.70
<b>Labor &amp; Expenses</b>			\$1,410.00
<b>TOTAL PROJECT</b>			\$12,506.70



## Hotel Master Billing

Page 2 shows the equipment list pricing.

Qty	Description	Days Charged	Unit	Extended	Discount %	Total
<b>Comms</b>						
1	Motorola GP328 Two ways	2 Day(s)	30.00	90.00	9.00	81.00
1	Motorola GP328 Two ways	2 Day(s)	30.00	90.00	9.00	81.00
<b>Discounted Total Comms</b>				<b>180.00</b>	<b>18.00</b>	<b>162.00</b>
<b>Furniture</b>						
50	Chairs - white	2 Day(s)	1.37	205.50	51.38	154.12
<b>Discounted Total Furniture</b>				<b>205.50</b>	<b>51.38</b>	<b>154.12</b>
<b>Lighting Equipment</b>						
1	Fresnel 1000w	2 Day(s)	22.00	66.00	15.84	50.16
1	Fresnel 1000w	2 Day(s)	22.00	66.00	15.84	50.16
1	Floor Stand with Bolt	2 Day(s)	2.20	6.60	1.58	5.02
1	Floor Stand with Bolt	2 Day(s)	2.20	6.60	1.58	5.02
2	Par 56 240v (300w) medium narrow	2 Day(s)	4.40	26.40	6.34	20.06
2	Par 64 110v (1000w) medium narro	2 Day(s)	2.75	16.50	3.96	12.54
1	Strobe - twin tube	2 Day(s)	11.00	33.00	7.92	25.08
1	Solar 250 projector with effect	2 Day(s)	18.70	56.10	13.46	42.64
1	SnakeLight 10m, and flowbox.	2 Day(s)	16.50	49.50	11.88	37.62
1	Dome light 300w	2 Day(s)	0.00	N/C	0.00	N/C
1	Tas super fogger	2 Day(s)	66.00	198.00	47.52	150.48
1	Colour wheel, suit patt 23	2 Day(s)	5.50	16.50	3.96	12.54
<b>Discounted Total Lighting Equipment</b>				<b>541.20</b>	<b>129.89</b>	<b>411.31</b>
<b>Marquee</b>						
1	Marquee 40x60	2 Day(s)	3200.00	9,600.00	1,440.00	8,160.00
<b>Discounted Total Marquee</b>				<b>9,600.00</b>	<b>1,440.00</b>	<b>8,160.00</b>
<b>Roadcase, Racks &amp; Packers</b>						
1	Roadcase UHF Sleeve	2 Day(s)	0.00	N/C	0.00	N/C
1	Roadcase FOH Audio Rack	2 Day(s)	0.00	340.00	51.00	289.00
1	Case for two ways	2 Day(s)	0.00	230.00	34.50	195.50
<b>Discounted Total Roadcase, Racks &amp; Packers</b>				<b>570.00</b>	<b>85.50</b>	<b>484.50</b>
<b>LABOR</b>						
Wednesday 20 of August 2014						
1	Installation Labour - 0 Hours	1 @ ST:	0 Hour(s)	70.00 / D		70.00
1	Operate Labour - 6 Hours	1 @ ST:	6 Hour(s)	80.00 / H		480.00
Friday 22 of August 2014						
1	A/V TECHNICIAN - 9 Hours	1 @ ST:	9 Hour(s)	800.00 / D		800.00
Monday 25 of August 2014						
1	Removal Labour - 1 Hours	1 @ ST:	1 Hour(s)	60.00 / D		60.00
<b>LABOR Total</b>						<b>1,410.00</b>



## Hotel Master Billing

Page 3 shows the totals.

Total price before discount                      \$9,057.17  
Total show discount                                      **\$1,724.76**

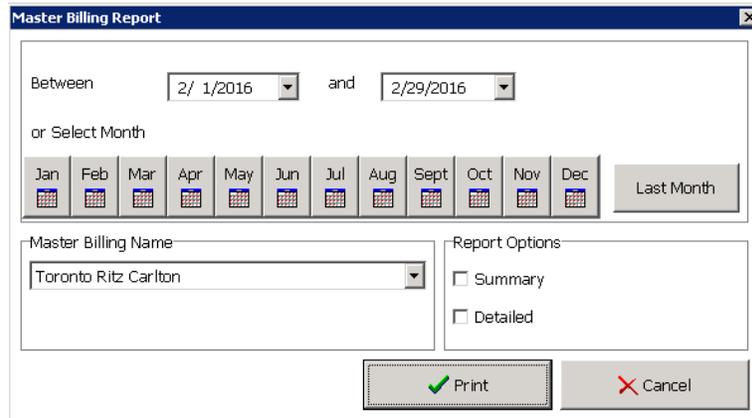
TOTAL PROJECT COST - before tax	\$10,781.94
GRAND TOTAL	\$10,781.94

### 7. How do I run the Master Billing Report?

The Master Billing report is located in the Reports – Financials submenu. Simply select the entity to report on (Master Billing Name), select any additional scope or option and click Print.

Here is how each scenario is handled:

- Master Billed** These bookings have been billed to the hotel. Each Master Billed booking is listed with a breakdown of commissions for the booking. A sub total is displayed for all Master Billed bookings and the commission is subtracted from the grand total owed to the AV Company.
- Venue Billed** These bookings have been billed to the hotel, but the commission has been removed as a discount from the amount owed. The total of Venue Billed bookings is added to the grand total owing to the AV Company.
- Direct Billed** These bookings have been billed directly to the client. The total commission from these bookings is due to the hotel. This amount is subtracted from the grand total owing to the AV Company.
- S&P** These bookings have been billed to the hotel; however there is no commission payable. The total amount of these bookings is added to the grand total owing to the AV Company.



The screenshot shows a dialog box titled "Master Billing Report" with the following fields and options:

- Between:** Two date pickers showing "2/ 1/2016" and "2/29/2016".
- or Select Month:** A row of buttons for each month (Jan, Feb, Mar, Apr, May, Jun, Jul, Aug, Sept, Oct, Nov, Dec) and a "Last Month" button.
- Master Billing Name:** A dropdown menu currently showing "Toronto Ritz Carlton".
- Report Options:** Two checkboxes: "Summary" (unchecked) and "Detailed" (unchecked).
- Buttons:** "Print" (with a green checkmark icon) and "Cancel" (with a red X icon).



## Hotel Master Billing

### 7.1 Example: Master Billed Scenario

#### EJ Audio Visual rentals

#### Master billing Report

For - Sep 2014

Venue Fitzroy Golden Horseshoe Hotel & Casino

Printed 09/08/2014

www.royalproductions.com

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#### Master billed bookings

Date	Booking #	Showname	Project code and name							
09/08/2014	DAZD3800003	master billed								
Rental	Sub rental	Sales	Event MGN Fee	Labor	Insurance	Lossess	Sundries	Tax	Total	
1,560,550.00	505,195.00	0.00	0.00	490.00	0.00	0.00	0.00	187,855.61	2,066,411.71	
Groups		Subtotal	Commission							
Audio visual		1,303,985.00	391,195.50							
OTHER		256,565.00	64,141.25							
Total for groups		1,560,550.00	455,336.75							

Booking total	2,066,411.71
Less commission	455,483.75
<b>Total amount due to AV company</b>	<b>1,610,927.96</b>

#### Sub Total for Master billed bookings

Rental	Sub rental	Sales	Event MGN Fee	Labor	Insurance	Lossess	Sundries	Tax	Total
1,560,550.00	505,195.00	0.00	0.00	490.00	0.00	0.00	0.00	187,855.61	2,066,411.71
Commission %									
	0.00%	10.00%	15.00%	30.00%	10.00%	10.00%	15.00%		
Commission Amount									
455,336.75	0.00	0.00	0.00	147.00	0.00	0.00	0.00	455,483.75	

Total for Month for Master billed bookings AUD 1,610,927.96



## Hotel Master Billing

### 7.2 Example: Venue Billed Scenario

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#### Venue billed bookings

Date	Booking #	Showname	Project code and name							
09/08/2014	AVBRIDG00005	Venue billed	-							
Rental	Sub rental	Sales	Event MGN Fee	Labor	Insurance	Lossess	Sundries	Tax	Total	
10,321.20	0.00	0.00	0.00	1,410.00	0.00	0.00	0.00	1,065.31	11,718.45	
Groups		Subtotal	Commission							
Communications		180.00	27.00							
Lighting		541.20	54.12							
Other		0.00	0.00							
Rigging		9,600.00	1,440.00							
Total for groups		10,321.20	1,521.12							
Booking total									11,718.45	
Less commission									1,944.12	
<b>Total amount due to AV company</b>									<b>9,774.33</b>	

Date	Booking #	Showname	Project code and name							
09/08/2014	HOTEL-H00001		-							
Rental	Sub rental	Sales	Event MGN Fee	Labor	Insurance	Lossess	Sundries	Tax	Total	
1,800.00	0.00	0.00	0.00	70.00	0.00	0.00	0.00	187.00	2,057.00	
Groups		Subtotal	Commission							
Audio visual		300.00	90.00							
Communications		900.00	135.00							
Electrical		600.00	150.00							
Total for groups		1,800.00	375.00							
Booking total									2,057.00	
Less commission									396.00	
<b>Total amount due to AV company</b>									<b>1,661.00</b>	

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#### Sub Total for Venue billed bookings

Rental	Sub rental	Sales	Event MGN Fee	Labor	Insurance	Lossess	Sundries	Tax	Total
12,121.20	0.00	0.00	0.00	1,480.00	0.00	0.00	0.00	1,252.31	13,775.45
Commission %									
Commission Amount		0.00%	10.00%	15.00%	30.00%	10.00%	10.00%	15.00%	
1,896.12	0.00	0.00	0.00	444.00	0.00	0.00	0.00		2,340.12
<b>Total for Month for Venue billed bookings</b>									<b>AUD 11,435.33</b>



## Hotel Master Billing

### 7.3 Example: Direct Billed Scenario

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#### Direct billed bookings

Date	Booking #	Showname	Project code and name							
09/07/2014			FISHSHOW - Fishermans convention							
Rental	Sub rental	Sales	Event MGN Fee	Labor	Insurance	Losess	Sundries	Tax	Total	
2,783.70	271.75	0.00	0.00	0.00	0.00	10.00	0.00	61.31	3,126.76	
Groups		Subtotal	Commission							
Audio visual		2,518.50	755.55							
Communications		30.00	4.50							
Lighting		35.20	3.52							
OTHER		200.00	50.00							
Total for groups		2,783.70	813.57							
Project total									3,126.76	
Less commission									814.57	
<b>Total amount due to AV company</b>									<b>2,312.19</b>	

Date	Booking #	Showname	Project code and name							
09/08/2014			AJP -							
Rental	Sub rental	Sales	Event MGN Fee	Labor	Insurance	Losess	Sundries	Tax	Total	
1,125.00	622.20	0.00	0.00	140.00	0.00	0.00	0.00	188.72	2,075.92	
Groups		Subtotal	Commission							
Audio visual		402.00	120.60							
Communications		438.00	65.70							
Electrical		285.00	71.25							
Total for groups		1,125.00	257.55							
Project total									2,075.92	
Less commission									299.55	
<b>Total amount due to AV company</b>									<b>1,776.37</b>	

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#### Sub Total for Direct billed bookings

Rental	Sub rental	Sales	Event MGN Fee	Labor	Insurance	Losess	Sundries	Tax	Total
3,908.70	893.95	0.00	0.00	140.00	0.00	10.00	0.00	250.03	5,202.68
Commission %									
Commission Amount		0.00%	10.00%	15.00%	30.00%	10.00%	10.00%	15.00%	
1,071.12	0.00	0.00	0.00	42.00	0.00	1.00	0.00		1,114.12
<b>Total for Month for Direct billed bookings (AUD1,114.12)</b>									



## Hotel Master Billing

### 7.4 Example: S&P Billed Scenario

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**Sales & Promotion**

Date	Booking #	Showname	Project code and name							
09/07/2014	0002100006	S&P	-							
Rental	Sub rental	Sales	Event MGN Fee	Labor	Insurance	Losses	Sundries	Tax	Total	
234.60	0.00	0.00	0.00	197.20	0.00	0.00	21.00	4.69	340.19	
Groups		Subtotal								
Audio visual		51.00								
Lighting		30.60								
OTHER		153.00								
Total for groups		234.60								
Booking total									340.19	
Less commission									0.00	
<b>Total amount due to AV company</b>									<b>340.19</b>	
-----										
<b>Sub Total for Sales &amp; Promotion</b>										
Rental	Sub rental	Sales	Event MGN Fee	Labor	Insurance	Losses	Sundries	Tax	Total	
234.60	0.00	0.00	0.00	197.20	0.00	0.00	21.00	4.69	340.19	
Total for Month for Sales & Promotion									AUD 340.19	
-----										
<b>Grand Total Amount for Month due from Venue</b>									<b>AUD 1,621,589.36</b>	
<b>Fitzroy Golden Horseshoe Hotel &amp; Casino</b>										